

Loyalty Hotel Program Overview for Clubs | Teams

The Loyalty application link will be available upon completion of registration and payment of entry fees in SportWrench on Monday, October 2nd, 2023 at 10am EST. The Loyalty Program will close on Tuesday, October 3rd at 5pm EST.

Team Loyalty Program: This booking option is for clubs that book more rooms per team than other customers; this is usually achieved by parents taking an active role in booking their hotel reservations as part of the team block. Together, parents, athletes and coaches can easily reach the 15 room per team minimum.

Requirements

- 1. A team must reserve 15 rooms (45 room nights) or more to be eligible.
- 2. A single USAV code must be associated with the team's requested room nights within the application.
- 3. Rooms cannot be used by other teams to maintain required number of rooms.
- 4. Each team will have their own contract and each room must be booked for a 3-night minimum.

Benefits

- 1. Application can be submitted once the team is registered and entry into CHVC has been paid.
- 2. Clubs will receive an entry confirmation email with a link to the Loyalty Application included.
- 3. Ability to book before General Reservations open and access to a preferred list of properties.

Club Loyalty Program: This booking option is for clubs that book more rooms per team than other customers and are bringing 7 or more teams to the event.

Requirements

- 1. Must book and maintain status for a minimum of <u>7 teams</u> in the club. <u>Each team</u> must book a minimum of <u>10 rooms or 30 room nights</u>, regardless of changes in entry status.
- 2. A single USAV code must be associated with the team's requested room nights within the application.
- 3. Rooms cannot be used by other teams to maintain required number of rooms.
- 4. Each team will have their own contract and each room must be booked for a 3-night minimum

Benefits

- 1. Application can be submitted once the team is registered and entry into CHVC has been paid.
- 2. Clubs will receive an entry confirmation email with a link to the Loyalty Application included
- Ability to book before General Reservations open and access to a preferred list of properties.

Criteria for Loyalty Programs

- Booking Deadline Friday, December 1st, 2023 at 12pm EST.
- 90% of the contracted room nights, based on the original number of rooms booked, must be used by each team.
- Booked rooms may be used by anyone connected to your team (parents, players, coaches, friends).
- Cancellation of team blocks not be allowed, fines and penalties will be applied.
- Cancellations of individual rooms within the block cannot be done online. Contact THS immediately as this must be done manually. Strict penalties will apply if 90% pick up is compromised.
- Available rooms on a Loyalty contract cannot be used by another team in the club to comply with the Stay & Play policy for entry acceptance.
- Loyalty reservation is cancelled without penalty if team does not get accepted into event.

Loyalty Program Limitations

- Due to the size of room blocks at downtown properties, clubs needing a large block of rooms may be assigned to multiple hotels in order to accommodate needs.
- THS will do their very best to assist clubs in booking best options according to inventory and needs.
- Many clubs request the same walking distance hotels, therefore separating your teams into different hotels can be advantageous.
- Team registration fees will not be refunded to Loyalty teams that withdraw from the event. Removing teams from the event may jeopardize your club's Loyalty status.